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Security Information

NOV 12 1953

Chief of Logistics

Chief, Coordination and Requirements Staff, LO

Representational Activities [REDACTED]

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1. Mr. [REDACTED] in effecting coordination with industry on behalf of the Logistics Office, is required to be almost continuously in travel. This requirement for extensive travel extends from tasks which emanate not only from other divisions of the Logistics Office, but other activities of the Agency; i.e., the Office of Communications, the Technical Services Staff, the [REDACTED] Division, the Office of Scientific Intelligence, the Office of Training, etc. A large portion of these tasks deals with the investigation of new technical developments, many of which carry a high commercial classification, requiring personal acquaintanceship with the heads of corporations so involved. In cases where a segment of industry is working on new developments, which might enhance its position with respect to its competitors, it is not at all unusual to restrict such information to only a very few people within the organization; and in such cases there is a reluctance to even pass such information to the Government. Mr. [REDACTED] very broad acquaintanceship in industry, particularly in the field of electronics, is such that this Agency is able to obtain such information where otherwise it might not be possible. It can readily be seen that a violation of such confidence would do irreparable personal harm to Mr. [REDACTED]

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2. Mr. [REDACTED] contacts being at the highest management level, in a great many of the concerns which are doing work in which the Agency is interested, makes it necessary that Mr. [REDACTED] maintain a position when travelling that under normal circumstances would not be necessary. Under such circumstances, the normal economies which one would exercise to attempt to stay as close as possible to the per diem rate allowed, cannot be effected. For example, Mr. [REDACTED] must select a hotel which is in keeping with the stature of his contact, and as a matter of courtesy he must return luncheons and/or dinners that are accorded him by the people from whom he is seeking information or favors on behalf of the Agency. It must be remembered that, in the majority of cases, the nature of the contact being made by Mr. [REDACTED] is such that there is no question of potential business or pecuniary benefit for the organization contacted.

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3. Many of the contacts in question have been with such people [REDACTED]

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██████████; and many others of similar stature. In view of the personal relationship between these individuals and Mr. ██████████ he is invited to luncheon or to dinner, as the case may be, and common courtesy requires reciprocation. Obviously, the stature of such individuals makes reciprocation costly.

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4. The foregoing has been presented as a brief resume of Mr. ██████████'s activities and to indicate the caliber thereof. These activities have demonstrated their value to the Agency, and it is the opinion of the writer that the Agency's interest, as well as that of the Government, would be well served in helping to defray the additional expenses incurred. Mr. ██████████ estimates that his "out-of-pocket" expense, over and above his per diem per year, has amounted to approximately five hundred dollars (\$500.00).

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5. It is, therefore, recommended that an effort be made to provide Mr. ██████████ with a representational allowance, in addition to his normal per diem while on travel, to defray this additional expense. Such an allowance to be accounted for in detail, in the same manner as required in the case of any other use of Government funds.

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